

# Team CAI Capabilities Statement

Seventh Sense Consulting (SSC) was established in 2012. SSC is a minority owned, SBA 8a Certified, and VA CVE Certified Service Disabled Veteran Owned Small Business (SDVOSB). We support Federal and Defense agencies in enhancing integration, transparency of core acquisition, procurement, and grants with agency program missions by optimizing core processes, knowledge, education, training and tools. We provide our Client's with innovative solutions to enable acquisition and program management organizations to fundamentally improve their inherent capability to reduce acquisition cycle time and cost, while enhancing the quality and fidelity of its acquisitions.

## Company Data

- 541611 - Administrative Management and General Management
- 541618 - Other Management Services
- 541990 - All Other Professional Scientific, and Technical Services
- 561110 - Other Administrative Services
- 561330 - Professional Employer Organization
- 541511 - Software Analysis and Design Services
- 541512 - Computer Systems Integration, Analysis and Design Services
- 541519 - Computer Disaster Recovery Services
- 611430 - Professional and Management Development Training

## Differentiators

- Full lifecycle acquisition support to 22 Federal Agencies
- 80% of workforce hold Acquisition & PMP Certifications
- Company is led by former Acquisition and Procurement Executive

## Past Performance

Below are five sample projects outlining some of our organizational capabilities. Other contract references are available upon request.

Client Name	Project	Contact Information
<b>NIH Information Technology Acquisition and Assessment Center</b>	Delivered multiple levels of comprehensive lifecycle IT acquisition program support services	Sharmaine S. Fagan-Kerr (301) 594-3744 <a href="mailto:sharmaine.fagan-kerr@nih.gov">sharmaine.fagan-kerr@nih.gov</a>
<b>Defense Threat Reduction Agency</b>	Provided acquisition management support services. Included assisting Government Program Managers with pre-award and post-award Market Research, Contract Management, Cost and Pricing Support Program Oversight and Contract Administration.	Michael Awadallah (703) 767-7894 <a href="mailto:Michael.S.Awadallah.civ@mail.mil">Michael.S.Awadallah.civ@mail.mil</a>
<b>Federal Trade Commission</b>	Designed webpage communicating acquisition-related information. Developed RACI diagrams, swim land and flowcharts to document the acquisition process.	Nancy Moreno (202) 316-2141 <a href="mailto:nmoreno@ftc.gov">nmoreno@ftc.gov</a>
<b>National Institute of Standards and Technology</b>	Provided agency wide, life-cycle acquisition support. SSC supported AMD role in the wide-range, and inter-related task.	Donald Graham 301-975-8567 <a href="mailto:donald.graham@nist.gov">donald.graham@nist.gov</a>
<b>Department of State</b>	Provided agency wide, life-cycle acquisition support. SSC supported AMD role in the wide-range, and inter-related task.	Nichole Gross (703) 516-1580 <a href="mailto:grossns@state.gov">grossns@state.gov</a>



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CONSULTING**

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# Examples of Acquisition Support Service

## Acquisition Management

- Performance Based Acquisition Facilitation
- Market Research and Cost Estimation
- Solicitation Development
- Source Selection Assistance and Documentation
- Performance Based Contract Performance Mgmt.
- Contract Closeout and Cost and Recovery

## Program Management

- Program and Project Management Execution
- Program Analysis, Tracking and Sustainment
- Acquisition Documentation Development
- Budgeting and Programing
- Business Process Re-Engineering
- Administration Support

## Internal Controls

- Acquisition Documentation Quality Assurance
- Acquisition Policy Development, Sustainment
- Business Process and Organizational Assessments
- Federal Procurement Data System Audits
- Program Mgmt. Review, Evaluation, Analysis, Sustainment
- Contracting Officer Representative (COR) Program Mgmt

## AP3 Business Intelligence

- Acquisition and Program Data & Documentation
- Standardized Templates, Forms and Checklists
- Process Workflow, Status Reporting Tracking
- Performance Metrics Management Dashboard

