

Capabilities Statement

CAI has been providing services for over 12 years in the United States and internationally. CAI provides innovative approaches to solve the most difficult problems by bringing together the best expertise from any source. Our flexible structure with low overhead provides customers the best, most responsive expertise tailored to meet their challenges. CAI provides the full range of Training as well as Organizational and Process Improvements, Quality and Supply Chain Management, Human Factors, Studies and Analysis and other services in any domain. Navy Seaport-E NexGen Prime Contractor.

- Acquisition Support Services covering the entire Acquisition Life-Cycle
- In Classroom, LIVE Online, eLearning and Blended Learning Solutions Off the Shelf and Customized Content
- Six Sigma, Process and Organizational Design and Improvement
- Surveys and Analysis

Company Data

EIN: 45-0698414

DUNS: 967738779

Certifications: Service Disabled Veteran-Owned Small Business, SWaM

Industry Certifications: Learning and Working Styles Analysis

Federal Registrations: U.S. Department of Health and Human Services and Food and Drug Administration registered Institutional review Board

Relevant Codes:

NAICS: 541330, 541618, 541612, 541613, 541729, 611420, 611430, 611519, 611691, 611710

SIC: 8748

CAGE Code: 6CQG4



Differentiators

- Registered Use Data Collection and Research Expertise – **Department of Health and Human Services, Food and Drug Administration Registered. 32 CFR 219, 42 U.S.C §289, DoDI 3216.2 and National Research Act Compliant.**
- The Full Range of training development, facilitator delivery, survey and analysis capabilities and direct experience – **Current and relevant training and education content and subject matter experts**
- Online, LIVE Online, and In Classroom programs – **Over 350 current online and classroom course offerings including certifications.**
- Full Range of Solutions in Any Domain – **Data Collection and Analysis, Subject Matter Exerts, Software and IT Developer and Security, Physical Security, Publishing & Communications, International rule of Law, and more.**
- Best Quality and Process Improvement Expertise - **Internationally Recognized Six Sigma Award Winners on Staff**

Past Performance

Below are three sample projects outlining some of our organizational capabilities. Other contract references are available upon request.

Client Name	Project	Contact Information
Virginia Department of Social Services (VDSS)	Provided a complete workload measures study to all 120 Local Departments of Social Services to include Kaizen mapping and employee quality surveys for of all 12 VDSS Programs and 8,000+ employees	Jeff Price PhD Dir, Office of Research and Planning 804-726-7617 jeff.price@dss.virginia.gov
United States Army Human Resources Command	Delphi surveys of a population of 88,000+ Soldiers, 50 State Directors of Veterans Affairs, Active, National Guard, Reserve Transition Managers to develop specifications for a transitioning soldier connection to employers	Bobby J. Thornburg Office: (866) 796-7502 Ext 1 ThornBJ@mat-inc.net
Norfolk Naval Medical Center	Program to support medically transiting Service Members for the Staff Judge Advocate Legal Office	Joe O'Connor 703-399-5633 Joe.OConnor@gcassociates-usa.com

Bob Morris, President — p (757) 869-6770, BobM@caihq.com



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Make all things clear



The Center for Applied Innovation, LLC (CAI) is a Virginia-based U.S. Department of Veterans Affairs and Commonwealth of Virginia Certified Service Disabled Veteran Owned Small Business (SDVOSB); a SWaM micro-business; and a certified Virginia Values Veterans (V3) company. The CAI is a Prime on the Navy's SeaPort-e contract approved for all SeaPort-regions globally; a Prime on

Commonwealth of Virginia Consulting Services Pre-Qualified Vendors List (PVL) under contract number E194-73526; and Prime on the Virginia led NASPO ValuePoint Training for Procurement Professional contract EP2377158- PR6997878. We currently provided personnel with and without U.S. government security clearances and our leadership hold high level security clearances.

The CAI was established in 2008 to provide innovative approaches to solve the most difficult problems by bringing together the best expertise from any source to meet specific customer needs. The CAI operates using a flexible structure with low overhead that provides customers the best, most responsive expertise regardless of source and tailored to meet their challenges. This allows the CAI to deliver high quality service and value added to customers at the lowest cost. The CAI Strategy uses discovery, adaptation, and integration to develop and implement a solution process for our customers across multiple domains that achieves optimal creativity, innovation, capabilities, and solutions. It accomplishes this using an innovative approach of engaging industry and other members of the public and private sectors to quickly bring the best minds (intellectual, imaginative, and creative) together with the best material and non-material solutions in a collaborative environment where concepts, capabilities, and other solutions are determined.

Specific areas of CAI experience and expertise include:

- Business Services to include staffing support in 190+ labor categories
- Training development and delivery
- Research and Analysis
- Human factors and programs
- Organizational and process improvement
- Lean, Six Sigma, Continuous Quality Improvement
- Logistics, procurement, supply chain management and optimization
- Exercise planning and support
- Program Management
- Information, Operational, and physical security.
- Human resources, staffing support and strategic communications

Together with our teaming partners, we provide the unique ability to rapidly identify, design, and implement the best value solution for our customers in any domain.



CAI has on-staff experts in all domains including internationally recognized winners of the Global Six Sigma and Business Improvement Deployment Leader of the Year; Best Initiative in Six Sigma; Platinum Award for Best Six Sigma Project Improvement; IPQC Best Six Sigma Innovation Award (2d Place); and National Performance Review Hammer Award for Quality Improvement.

Additional Information about The Center For Applied Innovation, LLC, its capabilities, and customers can be found on our websites at www.CAIHQ.com and www.NASPOtraining.com

Examples of Client Support Services

CAI personnel hold government security clearances up to the Top-Secret level and provide training development and delivery, project management support, survey and analysis, Total Quality Improvement, process as well as organizational design and improvement, administrative services, analysis, management consulting at all clearance levels. Much of our experience involves State and Local Governments, Department of Defense, Military Services and other federal agencies as well as International customers. Please contact us directly to inquire about services related to analysis, as well as to obtain more detailed information on our extensive experience in these areas.



Virginia Department of Social Services)

CAI is currently conducting a comprehensive analysis and report covering all 12 VDSS Benefits and Services Programs, 8,000+ employees geographically dispersed in over 120 local offices across Virginia and the development of workload measures for the benefit and family service programs delivered by those local offices. Products to include the specifications required for the agency to solicit for and acquire a workload measures model.



Department of Labor

Reviewed, updated, and improved an existing Agency Request for Proposal (RFP) for job corps centers throughout the United States a critical signature program for DOL. Analysis conducted produced a restructured DOL RFP that is the Agency's standard.



Soldier for Life – Transition Assistance Program (SFL-TAP) Tactical Employment Connection

Assisted the US Army's Human Resources Command (HRC) SFL-TAP Tactical Employment Connection in establishing a nation-wide "tactical" employment connection between transitioning Soldiers and civilian employers seeking to hire veterans via virtual, brick and mortar, and Career Skills Programs. Developed specifications used by HRC for a solicitation to acquire the soldier connection capability and system.



America's Veterans (AMVETS)

Designed, developed, and operating student assessment and courseware delivery for the AMVETS Career Center program. Developed, deployed and maintained a state-of-the-art Distance Learning (dL) capability providing over 250 certification courses available through over 19 Career Centers Across the United States.



Virginia Department of Emergency Management

Conducted Kaizen workshops on the recruiting, hiring, and retention programs. Planned and facilitated a series of employee and Senior Manager Change Management Sessions that included, but were not limited to self-assessment, quality and functional assessments, to include facilitating a full day off-site on individual and group working styles in relation to forming and maintaining highly productive teams. CAI developed the Agency's Standing Operating Procedures (SOPS) for recruiting, hiring, on-boarding, and mentorship as well as developed all associated training.



State of Montana

Conducted Procurement training for the State's Procurement workforce on various acquisition strategies and approaches under the National Association of State Procurement Officers (NASOP) ValuePoint National Contract.

Additional Information about the Center for Applied Innovation its capabilities, and customers can be found on its website www.caihq.com